

# Exclusive Distributorship Agreement Form

This Exclusive Distributorship Agreement ("Agreement") is entered into on the \_\_\_\_ day of \_\_\_\_\_, 20, between:

Manufacturer/Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

AND

Distributor Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## 1. Appointment and Territory

The Manufacturer hereby appoints the Distributor as its exclusive distributor for the following territory:

- Territory: \_\_\_\_\_

## 2. Products

The Distributor is authorized to sell the following products ("Products"):

- Product List: \_\_\_\_\_
- Additional Product Specifications (if any): \_\_\_\_\_

## 3. Pricing and Payment Terms

- Price for Products: \_\_\_\_\_
- Payment Terms (e.g., 30 days net): \_\_\_\_\_
- Currency for Payments:  USD  EUR  Other: \_\_\_\_\_

#### 4. Minimum Purchase Requirements

The Distributor agrees to purchase the following minimum quantities:

| Product Name | Minimum Quantity | Price per Unit | Delivery Schedule |
|--------------|------------------|----------------|-------------------|
|              |                  |                |                   |
|              |                  |                |                   |
|              |                  |                |                   |
|              |                  |                |                   |

#### 5. Marketing and Promotion

The Distributor agrees to allocate resources for the promotion of the products as follows:

- Marketing Budget:

\_\_\_\_\_

- Specific Promotions or Campaigns:

\_\_\_\_\_

#### 6. Termination

Either party may terminate this Agreement with \_\_\_ days written notice, subject to the following conditions:

- Breach of Agreement
- Insolvency of either party
- Failure to meet minimum sales requirements

#### 7. Signatures

By signing this Agreement, both parties agree to the terms and conditions outlined above.

**Manufacturer Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Distributor Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_