

SELLER QUESTIONNAIRE

In an effort to ensure we will be able to serve you in the best way possible,
please complete this questionnaire and email or fax back to us prior to our initial meeting.

Seller One:

Name: _____ Birthday: _____

Home Phone: (_____) _____ Mobile Phone: (_____) _____

Home Address: _____ City _____ State _____ Zip _____

Occupation: _____ Current employer? _____ Years _____

Business Address _____

Work Phone: (_____) _____ Preferred E-mail _____

Seller Two:

Name: _____ Birthday: _____

Home Phone: (_____) _____ Mobile Phone: (_____) _____

Home Address: _____ City _____ State _____ Zip _____

Occupation: _____ Current employer? _____ Years _____

Business Address _____

Work Phone: (_____) _____ Preferred E-mail _____

Do you have a person who you would prefer me to use as the main contact? YES/ NO

If yes, with whom shall I speak with?

Children's Name(s) (if applicable):

First: _____ Last: _____ Age: _____

First: _____ Last: _____ Age: _____

First: _____ Last: _____ Age: _____

Do you have any pets? Yes No

Type of pets? _____ Pets Names _____

Home Statistics:

Type of Residence: Single Family/ Condo/ Mobile

Bedrooms: _____

Bathrooms: _____

Living Space: _____ Square Feet

Lot Size: _____ Square Feet

Garage: Attached/ Not Attached

1Car/ 2Car/ 3Car

Age of Home: _____

Association Fees: \$ _____

Pool? YES/ NO

What is your motivation for selling your home?

How long have you lived in your home? _____ Are you an owner occupant or investor? Please circle.

When do you plan or think you would like to move? _____

If I sold your home in 21 days, would that be acceptable, or too fast? _____

What do you like about your current home or neighborhood?

What is the name of your sub-division you reside in? _____

Please check which general amenities you home has:

- ☐ Hardwood floors
- ☐ Wall-to-wall carpet
- ☐ Central Air
- ☐ Window units
- ☐ Gas cooking
- ☐ Fireplace

- ☐ Built-Ins
- ☐ Extra Storage
- ☐ Basement
- ☐ Attic
- ☐ New kitchen
- ☐

- ☐ Outdoor space
- ☐ New windows
- ☐ New roof
- ☐ Recently renovated
- ☐ Fresh paint
- ☐

Please elaborate on the above.

What repairs are needed in your opinion?

The following questions will help me to understand your situation better...

Financial Information:

☐ I own my home free and clear.

1st Mortgage:	\$
Monthly payment:	\$
Amount Behind (with fees)	\$
2nd Mortgage:	\$
Monthly payment:	\$
Amount Behind (with fees)	\$

Do you have a sense what your home may be worth in this market, and if so, what? _____

What attracted you to this Area(s)? (These could be the very same things that will attract the future buyer of this property, and we may highlight some of the below in our marketing)

Do you understand how the real estate MLS service works? Yes / No

Do you understand how an agent who finds buyers for your home gets paid? Yes / No

Do you have any additional questions or comments?

Thank you so much for sharing your thoughts with us. It is our ultimate goal to serve you the best way possible way. Our goal is to help make selling your home a positive experience. To do that, we need open communication between us. That way the little things that naturally come up in selling a home can be handled easily and without stress. We look forward to working with you and making this your best real estate experience yet!