



PROSPECTIVE TENANT QUESTIONNAIRE

Name of Shopping Center: _____

Name of Tenant: _____

Trade Name: _____

TYPE OF BUSINESS

Franchise: _____

Corporation: _____ State: _____

Sole Proprietorship: _____

Partnership: _____

Number of Years in Business: _____

Number of Stores: _____

1. Where Are Stores Located? _____

2. Landlord Reference and Phone Number? _____

3. Average Sales Volume of These Stores? \$ _____

4. Annual Sales Volume Expected at this Location? \$ _____

5. Profile of Majority of Customers (Age, Sex, Education, Income)? _____

6. How and Where Do You Plan to Promote? _____

7. What Will Improvements To Space Cost You? \$ _____

How Will You Finance? _____

8. What Will Inventory Cost You? How Will You Finance? \$ _____

How Will You Finance? _____

9. Any Other Start-Up Costs? \$ _____

How Will You Finance? _____

10. What Are Your Expansion Plans For the Future? _____

11. How Much Parking Do You Need? _____

12. What Are Your Requirements For Electric and Water? _____

Signature: _____ Date: _____