

Buyer Questionnaire

About the existing routes that you own:

Owner's Name _____

Legal Name of Business _____

Legal Form of Business (corporation, dba, etc.) _____

When was the business established? _____

How long have you owned it? _____

How many routes do you own? List the territory of each route.

Ground _____

Home _____

Terminal location: _____

Are there multiple contracts? _____

What is the approximate increase or decrease of volume over the last two years? _____

How many drivers do you have? _____

Do you drive any routes yourself? _____

Do you have a dedicated manager? _____

Anticipated sale date: _____

Employee Information (use an additional page if needed)

Employee Name _____
Title _____
Salary/Hourly Wage _____
Tenure _____
Daily Start/Finish Time _____
Bonuses or Benefits _____

Employee Name _____
Title _____
Salary/Hourly Wage _____
Tenure _____
Daily Start/Finish Time _____
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Tenure _____
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Bonuses or Benefits _____

Truck Information (use an additional page if needed)

Please fill out for each of your trucks. Include all paid off trucks.

Year _____
Make _____
Model _____
Mileage _____
Monthly Payment _____
of Payments Remaining _____
Buyout Amount _____

Year _____
Make _____
Model _____
Mileage _____
Monthly Payment _____
of Payments Remaining _____
Buyout Amount _____

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Mileage _____
Monthly Payment _____
of Payments Remaining _____
Buyout Amount _____

Buyer's Affirmation: I hereby certify that I have verified the above information to the best of my ability, and it is true and correct to the best of my knowledge:

Signature: _____ **Date:** _____