COAL SALES PROPOSAL
_____ POWER COMPANY
COAL BID

THIS FORM MUST BE FULLY COMPLETED IN ORDER TO ACCURATELY EVALUATE EACH PROPOSAL. PLEASE ENSURE THAT ALL REQUESTED INFORMATION IN THIS FORM IS ANSWERED. BUYER RETAINS THE RIGHT TO REJECT ANY AND ALL PROPOSALS THAT DO NOT ADHERE TO THIS REQUIREMENT.

In response to your invitation for bids to furnish coal to _____ Power Company in compliance with the terms and conditions stated in your letter of _____ the undersigned proposes to furnish coal in the quantities and at the prices stated in this coal bid.

Bidder represents that he is: **(Check one below)**

☐ a corporation organized under the laws of the State of _____.

☐ a partnership consisting of _____.

☐ an individual _____ of _____
(Name) (City and state)

trading as _____.

The bidder further represents that he is a: coal producer ☐, sales agent* ☐

***Note: If bidder of this coal is not the producer, the attached Producer-Broker Statement must be executed.**

BIDDER INFORMATION

_____ (Name)	_____ (Mailing Address)
_____ (Telephone)	_____ (City, State, Zip Code)
_____ (Contact Name)	_____ (Email Address)

PRODUCER INFORMATION (if different from Bidder)

_____ (Name)	_____ (Mailing Address)
_____ (Telephone)	_____ (City, State, Zip Code)
_____ (Contact Name)	_____ (Email Address)

1. **Term:**

Begin Date _____

End Date _____

Test Shipment begin date
(if necessary): _____

Other applicable term information: _____

_____.

2. **Bidders Mine Information**

Mine Name: _____

Mine Location (State/County/Country): _____

License Number: _____

Permit Number: _____

Name of Seam(s): _____

Mining Method: _____

Union or Non-Union: _____

Other applicable mine information: _____

_____.

3. **Quantity, Flexibility and Price:**

Year	Quantity (tons)	Flexibility* (± % or tons)	Price ($/ton)
2016	_____	_____	_____
2017	_____	_____	_____
2018	_____	_____	_____
2019	_____	_____	_____
2020	_____	_____	_____

**Bidder provides volume flexibility as (monthly/quarterly/annually) with at least _____ days notice.*

Bidder should discuss below any special pricing provisions that are applicable to this bid.

_____

_____.

4. Coal Quality:

All bidders are **required** to return their most recent analyses (taken and analyzed within six (6) months of bid opening date) of the coal offered. The analyses must include the hardgrove grindability index, a short proximate analysis (including BTU, sulfur and four point reducing atmosphere ash fusion temperature), an ash mineral analysis, an ultimate analysis, and a trace element analysis shown in percentages (including arsenic, barium, beryllium, chlorine, chromium, cobalt, copper, fluorine, lead, mercury, nickel, manganese and vanadium).

Bidder's coal as received at the delivery point will be better than or equal to the quality listed below:

	Monthly Average Guarantees**	**Minimums/Maximums*** (Per Shipment)**
Calorific Value (Btu/lb)	_____	_____ (min)
Moisture (%)	_____	_____ (max)
Ash (%)	_____	_____ (max)
Sulfur (lbs SO2/ %)	_____	_____ (max)
Ash Fusion (Temp H=W)	_____	_____ (min)
Grindability (HGI)	_____	_____(min)
Volatile (%)	_____	_____(min)

***If Bidder's quality is other than "monthly", bidder must specify above.*

****These values represent absolute minimums or maximums and therefore per shipment rejection limits.*

Size _____with no more than _____% below ¼"

_____% of coal will be washed

_____ % Full Run of Mine product crushed to top size indicated above

_____ % Run of Mine product with larger than top size shown above removed, but with no intermediate sizes removed

_____ % Other (blends, mixes, etc.) described as _____

_____.

5. Transportation:

Each Bidder must complete the General Transportation Information as well as the applicable mode(s) of transportation information below:

General Transportation Information:

County/State _____

Country _____

Loading Capacity (railcars/barges/trucks) _____tons in _____ hour (s).

Weighing Capabilities, if any _____

Sampling Capabilities, if any _____

Rail Information:

Railroad Name _____

Railroad Station Number/Mine Loadout Name _____

Railroad Freight District _____

Railroad Loading Rate _____

Barge Information:

Barge Carrier Name _____

River Milepost _____

Truck Information:

Trucking Company _____

Truck Load/Unload Point (Please specify which) _____

Vessel Information:

Vessel Loadport _____

Vessel Unloadport _____

Vessel FOB Point _____

Vessel Unloading Capacity (at discharge port) _____tons in _____day (s).

EXCEPTIONS TO THE _____ POWER COMPANY COAL BID

Note: Exceptions should be identified by item number shown on Coal Sales Proposal from. For each exception, please indicate how much your price would have to be adjusted in order for you to comply with the terms and conditions requested in this inquiry.