



WWW.HP.COM
 Hewlett-Packard Company
 Attn: Credit Department
 301 S. Rockrimmon Blvd.
 Colorado Springs, CO 80919

BUSINESS CREDIT APPLICATION

ISR Fax #:
INTERNAL USE ONLY

ISR Ph. #:
INTERNAL USE ONLY

Ext: 70526
INTERNAL USE ONLY

HP Bill-To Account #:

INTERNAL USE ONLY
TSR:

Instructions:

Please complete this application by entering the information requested below. Incomplete applications may cause delays in approval. Please include a valid, signed tax exempt certificate if you do not wish to be charged tax. We limit the collection of information about our customers to what we need to know to qualify them for credit. Hewlett-Packard respects your privacy and is committed to protecting it at all times. Please refer to Hewlett-Packard's Privacy Policy, which can be viewed at the following web address: <http://welcome.hp.com/country/us/en/privacy.html>

Section A - Existing Account Information:

If you already have an account with a division of Hewlett-Packard, please enter your HP Bill-To Account # on the top of this application, and verify that the data in SECTION B is correct. If any data other than the Ship-To address is incorrect, please complete a new credit application. If an active account in good standing is confirmed, this may be all that is required to process the application.

Section B - Applicant Information:

BILL TO:

LEGAL COMPANY NAME:

DBA (if applicable):

STREET:

CITY: STATE: ZIP:

PHONE #: FAX #:

SHIP TO: (if more than one, add additional locations in Section E)

SITE NAME:

STREET:

CITY: STATE: ZIP:

SALES TAX #: (Must submit signed certificate to be excluded from taxes)

Note: HP will not ship to P.O Boxes or Freight Forwarders

Although not required for consideration for net 30 terms, applicants that submit financials will improve the likelihood of credit approval and turn around time of their applications, particularly when the amount of credit requested exceeds \$50K. Financial statements must include balance sheet & income statements, and indicate the time period. Unaudited financial statements must be signed and dated by the company's owner/officer. **FINANCIAL STATEMENTS ARE REQUIRED FOR CREDIT REQUESTS OVER \$100K.**

AMOUNT OF ORDER \$ ESTIMATED YEARLY PURCHASES \$

ACCOUNTS PAYABLE CONTACT: PHONE NUMBER & EXTENSION:

ACCOUNTS PAYABLE - EMAIL ADDRESS: ACCOUNTS PAYABLE FAX #:

Section C - Business Information: (check all that apply)

PUBLIC ENTITY TICKER SYMBOL: CORPORATION PARTNERSHIP PROPRIETORSHIP OTHER: (please specify)

PRIVATE ENTITY PARENT COMPANY (if applicable): STATE

TYPE OF BUSINESS OR SIC CODE: DUN & BRADSTREET DUNS #:

NUMBER OF EMPLOYEES: YEAR STARTED IN BUSINESS: FEDERAL ID#:

Section D - Bank and Trade Reference Information:

BANK NAME: CITY & STATE: PHONE #: FAX #:

ACCOUNT NUMBER(S): OFFICER'S NAME:

TRADE REFERENCE NAME: PHONE #: FAX #: CONTACT NAME: ACCOUNT NUMBER(S):

TRADE REFERENCE NAME: PHONE #: FAX #: CONTACT NAME: ACCOUNT NUMBER(S):

TRADE REFERENCE NAME: PHONE #: FAX #: CONTACT NAME: ACCOUNT NUMBER(S):

Section E - Additional Data (additional Ship-To locations, etc.)

<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>

Section F - Personal Data (Owner, Partner, Officer - Guarantor):

If you are in business less than one year or have minimal commercial credit history, providing the personal data of the principal owner, partner or officer of the company will improve the probability of being approved, as well as the turn around time of your application. If you are in business less than one year, have provided personal data, and your order is greater than \$10,000, it is required that a personal guaranty agreement be completed. Not completing the personal data section and guaranty (for credit greater than \$10,000) may result in your application for net 30 terms being denied, and requiring payment in advance or by credit card. By completing the personal data section, applicant authorizes HP to run a consumer credit report in connection with this application for business credit.

FIRST NAME:	MIDDLE NAME:	LAST NAME:	SOCIAL SECURITY #:
STREET:		CITY:	STATE: ZIP:
HOME PHONE NUMBER:	DATE OF BIRTH:	EMAIL ADDRESS OF INDIVIDUAL:	

Section G - TERMS AND CONDITIONS: MUST BE COMPLETED IN ORDER TO CONSIDER OPEN ACCOUNT TRADE CREDIT TERMS

THIS CREDIT APPLICATION AGREEMENT (HEREINAFTER "APPLICATION" OR "AGREEMENT") IS SUBMITTED BY THE ABOVE-NAMED APPLICANT (HEREINAFTER "APPLICANT"), TO HEWLETT PACKARD COMPANY (HEREINAFTER "HP"), TO OBTAIN TRADE CREDIT. THE APPLICANT ACKNOWLEDGES THAT CREDIT EXTENDED HEREUNDER SHALL BE USED SOLELY FOR BUSINESS PURPOSES. IN MAKING THIS APPLICATION, APPLICANT AGREES AND UNDERSTANDS THAT ALL ACCOUNTS ARE PAYABLE ON OR BEFORE 30 DAYS FROM DATE OF INVOICE. APPLICANT ALSO AGREES TO PAY LATE CHARGES ON ALL AMOUNTS THAT ARE PAST DUE AT THE HIGHEST RATE ALLOWED BY LAW. IF APPLICANT SHOULD DEFAULT ON ANY PAYMENT, HP RESERVES THE RIGHT TO DECLARE ALL INVOICE AMOUNTS DUE AND PAYABLE WITHOUT NOTICE TO APPLICANT. APPLICANT AGREES TO ADHERE TO HEWLETT-PACKARD'S STANDARD TERMS AND CONDITIONS OF SALE AND SERVICE, WHICH CAN BE FOUND ON THE FOLLOWING URL: <http://h71016.www7.hp.com/HTML/infodesk/tscs.asp>

THIS AGREEMENT SHALL BECOME EFFECTIVE UPON ACCEPTANCE BY HP. APPLICANT AGREES TO PROVIDE HP WITH UPDATED CREDIT INFORMATION ON REQUEST AND WHERE REQUIRED, TO PROVIDE AN ANNUAL FINANCIAL STATEMENT TO HP AS A CONDITION FOR THE CONTINUED EXTENSION OF CREDIT. THIS AGREEMENT IS NOT TRANSFERABLE OR ASSIGNABLE WITHOUT THE PRIOR WRITTEN CONSENT OF HP.

APPLICANT AUTHORIZES APPLICANT'S BANK TO RELEASE ANY INFORMATION NECESSARY TO ASSIST HP IN ESTABLISHING A LINE OF CREDIT. APPLICANT ALSO EXPRESSLY AUTHORIZES HP AND ITS AFFILIATES TO OBTAIN CREDIT REPORTS ON THE APPLICANT BUSINESS FOR USE IN EVALUATING SUCH APPLICATION. APPLICANT UNDERSTANDS THAT A CONSUMER CREDIT REPORT MAY BE REQUESTED IN CONNECTION WITH THIS APPLICATION, AND SUBSEQUENT CONSUMER REPORTS IN CONNECTION WITH THE REVIEW OF EXISTING OR FUTURE EXTENSIONS OF CREDIT. IF THE AMOUNT OF CREDIT REQUESTED EXCEEDS \$10,000, AND APPLICANT HAS SUBMITTED PERSONAL DATA TO QUALIFY FOR CREDIT, ALSO COMPLETE THE ACCOMPANYING PERSONAL GUARANTY AGREEMENT.

APPLICANT AND APPLICANT'S AUTHORIZED REPRESENTATIVE REPRESENT AND WARRANT THAT THE INFORMATION PROVIDED IN THIS APPLICATION AND IN ANY AND ALL ADDITIONAL DOCUMENTS, FINANCIAL STATEMENTS OR OTHER INFORMATION FURNISHED BY APPLICANT TO HP IS TRUE, CORRECT IN ALL MATERIAL RESPECTS AND CONTAINS ALL INFORMATION NECESSARY SO THAT THIS APPLICATION IS NOT MATERIALLY MISLEADING. APPLICANT ACKNOWLEDGES THAT HP IS RELYING ON THE ACCURACY OF THE INFORMATION PROVIDED. APPLICANT UNDERSTANDS THAT HP MAY REPORT THE PAYMENT HISTORY OF APPLICANT TO CREDIT REPORTING AGENCIES. IN THE EVENT HP SHOULD COMMENCE ANY ACTION OR ACTIONS, OR OTHERWISE SEEK TO ENFORCE THIS AGREEMENT AGAINST APPLICANT OR ANY GUARANTOR, APPLICANT AGREES TO PAY REASONABLE COLLECTION AND ATTORNEY'S FEES AND COURT AND OTHER EXPENSES INCURRED BY HP, WHETHER OR NOT SUIT IS FILED.

THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA WITHOUT REGARD TO CONFLICT OF LAWS PRINCIPLES. VENUE FOR ANY LEGAL ACTION IN CONNECTION WITH THIS APPLICATION SHALL BE THE STATE OF CALIFORNIA, COUNTY OF SANTA CLARA. WHEN REFERENCE IS MADE TO APPLICANT, THE SINGULAR SHALL INCLUDE THE PLURAL AND THE MASCULINE SHALL INCLUDE THE FEMININE.

PLEASE RETAIN A COPY OF THIS APPLICATION FOR YOUR RECORDS. IF YOUR APPLICATION FOR BUSINESS CREDIT IS DENIED, YOU HAVE THE RIGHT TO A WRITTEN STATEMENT OF THE REASONS FOR THE DENIAL. TO OBTAIN THIS STATEMENT, PLEASE SEND YOUR REQUEST IN WRITING TO: HEWLETT-PACKARD COMPANY, ATTENTION CREDIT DEPT., 301 S ROCKRIMMON BLVD, COLORADO SPRINGS, CO 80919 WITHIN 60 DAYS FROM THE DATE YOU ARE NOTIFIED OF OUR DECISION. A WRITTEN STATEMENT WITH THE REASON FOR DENIAL WILL BE SENT WITHIN 30 DAYS OF RECEIVING THE REQUEST. THE FEDERAL EQUAL CREDIT OPPORTUNITY ACT (EEOA) PROHIBITS CREDITORS FROM DISCRIMINATING AGAINST CREDIT APPLICANTS ON THE BASIS OF RACE, COLOR, RELIGION, NATIONAL ORIGIN, SEX, MARITAL STATUS, AGE (PROVIDED THE APPLICANT HAS THE CAPACITY TO ENTER INTO A BINDING CONTRACT); BECAUSE ALL OR PART OF THE APPLICANT'S INCOME BEING DERIVED FROM PUBLIC ASSISTANCE; OR BECAUSE THE APPLICANT HAS IN GOOD FAITH EXERCISED ANY RIGHT UNDER THE CONSUMER CREDIT PROTECTION ACT. THE FEDERAL AGENCY THAT ADMINISTERS COMPLIANCE WITH THIS LAW IS THE FEDERAL TRADE COMMISSION, EQUAL CREDIT OPPORTUNITY, WASHINGTON, D.C. 20580.

I HEREBY CERTIFY THAT I AM AUTHORIZED TO SUBMIT THIS APPLICATION ON BEHALF OF APPLICANT, I HAVE READ THE TERMS AND CONDITIONS DESCRIBED ABOVE AND APPLICANT AGREES TO SUCH TERMS AND CONDITIONS.

NOTE: IF YOU HAVE SUPPLIED PERSONAL DATA IN CONNECTION WITH OBTAINING A CONSUMER CREDIT REPORT. THE INDIVIDUAL AGREEING TO THE TERMS AND CONDITIONS MUST BE THE INDIVIDUAL SUBMITTING THE PERSONAL DATA. IF THEY ARE NOT, HP WILL BE SENDING AN EMAIL TO THAT INDIVIDUAL, REQUESTING AGREEMENT TO HP'S TERMS AND CONDITIONS, AND AUTHORIZATION TO OBTAIN A CONSUMER CREDIT REPORT. UNTIL THIS AGREEMENT IS RECEIVED, THIS APPLICATION WILL NOT BE PROCESSED.

PRINTED NAME & TITLE OF AUTHORIZED REPRESENTATIVE:

SIGNATURE OF AUTHORIZED REPRESENTATIVE: DATE:

FAX #:

EMAIL ADDRESS OF AUTHORIZED REPRESENTATIVE:



PERSONAL GUARANTY AGREEMENT

Instructions:

This Guaranty Agreement ("Guaranty") is for use in connection with the submission of an HP Business Credit Application by an applicant business for the extension of trade credit. A Guaranty may be requested in connection with a Business Credit Application based on the availability of credit information, financial condition of applicant's business, or other information obtained in the credit investigation of applicant, and is **required for all Business Credit Applications submitted by applicants in business for 1 years or less requesting credit in excess of \$10,000.** [In order to be eligible as a guarantor, an individual must own at least 25% of the applicant business.]

Please complete the information requested below. Incomplete information may cause delays in approval of the Business Credit Application. Please refer to our Privacy Statement which explains how we collect, use, and safeguard information. This information can be obtained by at the following web address: <http://welcome.hp.com/country/us/en/privacy.html>

Section H - TERMS AND CONDITIONS OF GUARANTY:

THIS GUARANTY IS GIVEN AND MADE BY THE ABOVE NAMED INDIVIDUAL (HEREINAFTER "GUARANTOR") IN CONSIDERATION OF CREDIT BEING EXTENDED BY HEWLETT PACKARD COMPANY (HEREINAFTER "HP"), TO (insert legal company name of applicant) _____, (HEREINAFTER "APPLICANT") FOR MERCHANDISE TO BE PURCHASED WHETHER APPLICANT IS A PROPRIETORSHIP, A PARTNERSHIP, A CORPORATION, OR OTHER ENTITY. GUARANTOR HEREBY CONTRACTS AND AGREES TO HP THE FAITHFUL PAYMENT WHEN DUE, OF ALL ACCOUNTS OF SAID APPLICANT. GUARANTOR HEREBY EXPRESSLY WAIVES ALL NOTICE OF ACCEPTANCE OF THIS GUARANTY, NOTICE OF EXTENSION OF CREDIT TO APPLICANT, PRESENTMENT, AND DEMAND FOR PAYMENT ON APPLICANT, PROTEST AND NOTICE TO GUARANTOR OF DISHONOR OR DEFAULT BY APPLICANT OR WITH RESPECT TO ANY SECURITY HELD BY HP, EXTENSION OF TIME OF PAYMENT TO APPLICANT, ACCEPTANCE OF PARTIAL PAYMENT OF PARTIAL COMPROMISE, CHANGES TO THE PAYMENT TERMS OF APPLICANT, ALL OTHER NOTICES TO WHICH THE GUARANTOR MIGHT OTHERWISE BE ENTITLED AND DEMAND FOR PAYMENT UNDER THIS GUARANTY.

ANY REVOCATION OF THIS GUARANTY SHALL BE IN WRITING AND DELIVERED TO CREDIT MANAGER, HEWLETT PACKARD COMPANY, 301 S. ROCKRIMMON BLVD, COLORADO SPRINGS, CO. 80919. ANY SUCH REVOCATION SHALL BE EFFECTIVE AS TO ANY EXTENSION OF CREDIT MADE THREE OR MORE BUSINESS DAYS AFTER RECEIPT BY HP OF SUCH NOTICE OF REVOCATION. IN THE EVENT THERE ARE MULTIPLE GUARANTORS WITH RESPECT TO ANY ACCOUNT OF APPLICANT, GUARANTOR AGREES TO BE JOINTLY AND SEVERALLY LIABLE UNDER THE TERMS OF THIS GUARANTY. GUARANTOR AUTHORIZES HP TO INVESTIGATE HIS OR HER BUSINESS AND PERSONAL CREDIT WORTHINESS AND TO ORDER A CONSUMER CREDIT REPORT FOR THE PURPOSES OF PROVIDING TRADE CREDIT TO APPLICANT. GUARANTOR AGREES THAT ANY NEGATIVE INFORMATION INCLUDING ANY FAILURE TO MAKE REQUIRED PAYMENTS HEREUNDER MAY BE REPORTED TO CREDIT REPORTING AGENCIES. IN THE EVENT APPLICANT'S ACCOUNT OR THIS GUARANTY AGREEMENT IS PLACED IN THE HANDS OF A COLLECTION AGENCY OR ATTORNEY FOR COLLECTION OR SUIT IS INSTITUTED TO COLLECT SAME, OR ANY PORTION THEREOF, GUARANTOR AGREES AND PROMISES TO PAY REASONABLE COLLECTION AND ATTORNEY FEES.

GUARANTOR WAIVES THE RIGHT TO REQUIRE HP TO PROCEED AGAINST APPLICANT OR ANY OTHER PERSON OR ENTITY, TO PROCEED AGAINST OR EXHAUST ANY SECURITY HELD FROM APPLICANT, OR TO PURSUE ANY OTHER REMEDY. GUARANTOR FURTHER WAIVES ANY DEFENSE BASED ON STATUTES OF LIMITATIONS OR DELAY IN ENFORCEMENT OF HP'S RIGHTS, TO THE EXTENT PERMITTED BY LAW AND ANY DEFENSE BASED ON DISCHARGE OR LIMITATION OF APPLICANT'S LIABILITY.

GUARANTOR AGREES TO KEEP HP INFORMED OF APPLICANT'S FINANCIAL CONDITION AND ALL OTHER CIRCUMSTANCES BEARING UPON THE RISK OF NONPAYMENT ON ANY ACCOUNT OF APPLICANT. GUARANTOR HEREBY SUBORDINATES THE PRESENT AND FUTURE INDEBTEDNESS OF APPLICANT TO GUARANTOR IN FAVOR OF ANY INDEBTEDNESS OF APPLICANT TO HP.

THIS GUARANTY SHALL BE GOVERNED AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA WITHOUT REGARD TO CONFLICT OF LAWS PRINCIPLES. VENUE FOR ANY LEGAL ACTION IN CONNECTION WITH THIS GUARANTY SHALL BE THE STATE OF CALIFORNIA, COUNTY OF SANTA CLARA.

THIS GUARANTY CONSTITUTES THE ENTIRE UNDERSTANDING OF THE PARTIES WITH RESPECT TO THE SUBJECT MATTER HEREOF, AND SHALL BE MODIFIED ONLY BY A WRITTEN AGREEMENT SIGNED BY THE PARTIES. THIS GUARANTY SHALL BIND AND BENEFIT THE SUCCESSORS AND ASSIGNS OF THE PARTIES.

I HEREBY CERTIFY THAT I HAVE READ AND AGREE TO THE TERMS AND CONDITIONS DESCRIBED ABOVE

GUARANTOR'S SIGNATURE

PRINTED NAME OF GUARANTOR

DATE

EMAIL ADDRESS OF GUARANTOR