



Business Development Form

Date: _____

Company: _____

Contact Name: _____

Title: _____

Email Address: _____

Company Address: _____

Phone Number: _____

Fax Number: _____

Service requested: Warehousing: _____ Transload: _____ Drayage: _____ Inspection: _____

Dry Freight Storage: _____ Refrigerated Storage: _____ Yard Storage: _____

Pick and Pack Service: _____ Fumigation: _____ Consolidation Service: _____

Other: _____

Product Description: _____

Order Weight: _____ Average Case count per order: _____

Number of loads per month: _____ Order arrival on pallets or floor loaded: _____

How will order be arriving: _____?

Special Requirements – Other Services

Palletization required (please choose one) Yes: _____ No: _____

Do you require U.S. Custom Services (please choose one)

CES: _____ CFS: _____ Bonded: _____ Agriculture Exams: _____ Warehousing: _____

Food and Drug Exams: _____

Is product hazardous (please choose one) Yes: _____ No: _____

Does your freight require USDA FSIS Inspections: Yes: _____ No: _____

If yes, please advise country destination: _____

Is temperature control service needed: Yes: _____ No: _____

Is drayage needed outside of the Port: Yes: _____ No: _____

If so, please provide final destination address: _____

Does order require special labeling/stenciling: Yes: _____ No: _____

Who will be providing PCC with the order information: _____?

How will PCC receive order information: Email: _____ Fax: _____

Please advise Custom Broker: _____ Contact name: _____ Phone No.: _____

Please advise Freight Forwarder: _____ Contact Name: _____ Phone No.: _____

Do you have service needs in Oakland, Seattle, Tacoma, and/or the Los Angeles/Long Beach area?
(Please choose one) Yes: _____ No: _____

If yes, please provide scope of your business needs in these areas: _____

Please see the Directory Listings below and fax the form back to the specific PCC Logistics fax number for the Region you are looking to development your business.

Order Requirements will be reviewed and a PCC Logistics Sales Representative will contact you shortly.

Comments: _____

Sales Department

Jean Paul Weber-Vice President of Sales
Phone: 510-346-6100 Fax: 510-346-9960
Email: JP@pcc.cc

Jerry Moro – Regional Manager Northern and Southern California
Cell Phone: 510-773-5209 Fax: 510-763-9002
Email: Jerry@pcc.cc

Al Muehlenbruch – Regional Manager Pacific Northwest
Cell Phone: 253-606-7037 Fax: 206-622-8623
Email: Al@pcc.cc

Ellie McWilliams – Regional Support Team Manager
Phone: 510-763-8991 Fax: 510-763-9002
Email: Ellie@pcc.cc

Tom Rogers – Pacific Northwest
Phone: 206-622-4030 Fax: 206-624-0071
Email: TR@pcc.cc

JayDee Martin – Southern California
Phone: 310-900-1800 Fax: 310-667-8085
Email: JD@pcc.cc

Douglas Scherbarth – Southern California
Phone: 310-900-1800 Fax 310-900-0560
Email: Doug@pcc.cc

Doug Williamson – Northern California
Phone: 510-433-1875 Fax: 510-844-1450
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David Trzyzewski – Northern California
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Milton Johnson – Northern California
Phone: 510-433-1875 Fax: 510-433-1878
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